WHAT DO EMPLOYEES SAY ABOUT PERFORMANCE RECOGNITION?
Organizations adopt performance recognition programs to attract and retain employees, increase productivity, and improve quality, safety and customer satisfaction. While organizations have long recognized employees’ length of service and their demonstration of organizational values, performance-based recognition programs have become increasingly popular.

Measuring the effectiveness of such programs with statistical reliability can sometimes be challenging due to the variability of business conditions. However, key indicators for performance recognition program effectiveness can be found in the perceptions and attitudes of the employees such programs are intended to influence.

To understand what employees think about performance recognition programs, we contracted with an independent, third-party research company to survey 1,500 U.S. employees representing all major industries and demographic categories.

The results send a clear message to HR departments and senior management:

Employees participating in performance recognition programs overwhelmingly believe they are effective.

This Trendicators Survey report is the outcome of research conducted by Engage2Excel’s Chief Scientific Officer, Dr. Jack Wiley. The results, summarized on the following pages, provide readers an unbiased view of employees’ perceptions of performance recognition programs in today’s workplace.
SURVEY RESULTS AT-A-GLANCE

72% of employers have performance-based recognition programs

81% of employees believe these programs are effective

89% of employees believe performance-based recognition increases engagement

Employees with performance recognition programs are 2X MORE LIKELY to recommend their organization as a great place to work

Survey Demographics

**Number of Respondents:** 1,500

**Countries Represented:** United States

**Industries Represented:** All major industries

**Respondent Demographics:** U.S. adult workers in all job types with proportionate representation of gender, age group and racial/ethnic origin

**Margin of Error:** 95% confidence level +/- 1.5%

Trendicators is the research division of Engage2Excel, a leading provider of employee recognition, engagement survey and talent acquisition solutions. Trendicators provides original research along with reports on insights and best practices from industry leaders and experts.
How common are performance recognition programs?

Nearly three quarters (72%) of survey respondents report that their company has a performance-based recognition program to recognize employees for things like demonstrating company values, exhibiting certain behaviors or accomplishing goals important to the organization’s success. While a wide variety of performance recognition programs exist across industries, programs recognizing productivity, client satisfaction and quality control were the most prevalent.

**INDUSTRY-WIDE PREVALENCE**

72%

of respondents say they work for an organization that has a performance-based recognition program.

**PREVALENCE BY INDUSTRY**

**HIGHEST**

- Hotel/Lodging Services 95%
- Construction/Engineering 94%
- Electronics & Computer Manufacturing 94%

**LOWEST**

- Healthcare Services 59%
- Education 56%
- Govt./Public Admin. 49%

**MOST PREVALENT TYPES OF PERFORMANCE RECOGNITION PROGRAMS**

- Productivity 65%
- Client Satisfaction 55%
- Quality Control 51%
- Safety 46%
- Innovation 43%
- Collaboration 37%
What are the most prevalent program features and reward options?

In addition to being widespread, today’s performance recognition programs also include a diverse array of features and reward options. The most popular features enable employees to recognize their peers, choose from a variety of rewards, set personal goals aligned with organizational objectives and benefit from social recognition. While reward options vary widely, only 1 out of 3 employees believe that cash awards foster an emotional connection to the organization.

**MOST PREVALENT PROGRAM FEATURES**

- Recognize Peers 49%
- Choice of Rewards, Awards or Gifts 38%
- Set Personal Goals 36%
- Social Recognition 33%
- Wellness Activity Points 31%
- Recognition Training 27%
- Accumulate Points 25%

**MOST PREVALENT REWARD OPTIONS**

- Gift Cards 49%
- Cash 41%
- Merchandise 33%
- Events, Activities or Experiences 33%
- Symbolic Awards 32%
- eCards (no monetary value) 31%
- Charity Donation 20%
- Jewelry 18%

Today’s performance recognition programs include a diverse array of features. What do employees believe is important? See page 6

Only 1 out of 3 employees believe that cash awards foster an emotional connection to the organization.
How do employees feel about performance recognition?

Employees are overwhelmingly in favor of performance recognition programs, with 81% indicating that they Agree or Strongly Agree that their organization’s program is effective. Nearly 90% of respondents believe that their employer’s programs positively influence engagement and retention as well as their sense of feeling valued and appreciated. And, employees with performance recognition programs are much more likely to view their organization as effective in recognizing and motivating discretionary effort.

**81% of respondents say they consider their organization’s performance recognition program to be effective.**

- "Employee engagement increases when employees are recognized for performance." 89%
- "Employees are more committed to stay with an organization that recognizes their performance." 87%
- "Recognizing employees for performance makes them feel more valued and appreciated." 85%

### KEY DIFFERENCES IN PERCEIVED EFFECTIVENESS BETWEEN EMPLOYEES WITH AND WITHOUT PERFORMANCE RECOGNITION PROGRAMS

Survey participants were asked to indicate how much they agreed with the following statements. Results shown reflect those who either agreed or strongly agreed.

- "My organization recognizes productive people." 73% Favorable
- "My organization motivates people to work hard/put in extra effort." 70% Favorable
How do performance recognition programs affect employee attitudes?

The strongest evidence of the positive impact of performance recognition programs is seen in the differences between employees who work for organizations with performance recognition programs and those whose companies do not have formal programs. Employees who work for companies with performance recognition programs expressed, on average, nearly two times higher levels of favorability for the statements listed below than those without such programs. The implications are significant for any organization that seeks to improve engagement, retention and employee referrals.

Survey participants were asked to indicate how much they agreed with the following statements. Results shown reflect those who either agreed or strongly agreed.

<table>
<thead>
<tr>
<th>Statement</th>
<th>EMPLOYEES WITH PERFORMANCE RECOGNITION PROGRAMS</th>
<th>EMPLOYEES WITHOUT PERFORMANCE RECOGNITION PROGRAMS</th>
</tr>
</thead>
<tbody>
<tr>
<td>“I am proud to tell people I work for my organization.”</td>
<td>75% Favorable</td>
<td>44% Favorable</td>
</tr>
<tr>
<td>“I am satisfied with my organization as a place to work.”</td>
<td>75% Favorable</td>
<td>43% Favorable</td>
</tr>
<tr>
<td>“I would recommend my organization as a great place to work.”</td>
<td>73% Favorable</td>
<td>34% Favorable</td>
</tr>
<tr>
<td>“I intend to be working for my organization for a long time.”</td>
<td>71% Favorable</td>
<td>40% Favorable</td>
</tr>
<tr>
<td>“I feel there is a promising future for me at my organization.”</td>
<td>69% Favorable</td>
<td>31% Favorable</td>
</tr>
<tr>
<td>“My organization values my contribution.”</td>
<td>72% Favorable</td>
<td>35% Favorable</td>
</tr>
</tbody>
</table>
What are employee preferences for performance recognition?

Significant gaps exist between what employees want (preference) and what employers offer (prevalence) in today’s performance recognition programs. The greatest disparities exist around an employee’s ability to accumulate points (33%), have a choice of awards (32%), receive points for health and wellness activities (25%), set personal goals, and participate in recognition training. A clear majority (61%) believe that performance recognition should take place at an in-person event, yet 32% are either seldom or never recognized in their preferred way.

### Employee Preferences

<table>
<thead>
<tr>
<th>Feature</th>
<th>Prevalence</th>
<th>Preference*</th>
<th>Gap</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accumulate Points</td>
<td>25%</td>
<td>58%</td>
<td>33%</td>
</tr>
<tr>
<td>Choice of Rewards, Awards or Gifts</td>
<td>38%</td>
<td>70%</td>
<td>32%</td>
</tr>
<tr>
<td>Wellness Activity Points</td>
<td>31%</td>
<td>56%</td>
<td>25%</td>
</tr>
<tr>
<td>Set Personal Goals</td>
<td>36%</td>
<td>58%</td>
<td>22%</td>
</tr>
<tr>
<td>Recognition Training</td>
<td>27%</td>
<td>47%</td>
<td>20%</td>
</tr>
</tbody>
</table>

*Represents respondents who indicated that this feature was either Very Important or Important to them.

### Preferred Recognition Venues

- **How do you prefer to be recognized?**
  - In Person: 61%
  - Online: 13%
  - At Event: 12%
  - Email: 11%
  - Other: 3%

- **How often are you recognized in your preferred way?**
  - Always: 15%
  - Often: 23%
  - Seldom: 20%
  - Sometimes: 30%
  - Never: 12%
How do age and gender affect performance recognition perceptions?

While employee perceptions about performance recognition programs are quite consistent across demographic groups, several notable similarities and differences exist. Responses from 18–44 year-olds, across genders were remarkably similar to those from males of all ages. Men are much more likely than women to believe that cash awards do not foster emotional connections to the organization, are two times more interested than women in accessing recognition through a chat-based app and are nearly three times more interested than women in being recognized once a week or more.

### DEMOGRAPHIC DIFFERENCES

<table>
<thead>
<tr>
<th>AGE</th>
<th>Believe cash awards DO NOT foster an emotional connection to their organization</th>
<th>Want access to recognition through a favorite chat-based app</th>
<th>Want to be recognized at least once a week or more</th>
</tr>
</thead>
<tbody>
<tr>
<td>18–44</td>
<td>55%</td>
<td>44%</td>
<td>34%</td>
</tr>
<tr>
<td>45–64</td>
<td>28%</td>
<td>17%</td>
<td>7%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>GENDER</th>
<th>18–44</th>
<th>45–64</th>
<th>MALE</th>
<th>FEMALE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Believe cash awards DO NOT foster an emotional connection to their organization</td>
<td>57%</td>
<td>35%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Want access to recognition through a favorite chat-based app</td>
<td>46%</td>
<td>23%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Want to be recognized at least once a week or more</td>
<td>37%</td>
<td>13%</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Strengthen your competitive advantage by increasing engagement through a unique candidate and employee experience.

How can your company translate employee engagement into a competitive advantage? Engage2Excel helps you create a unique and engaging experience for employees from pre-hire to retirement to improve talent acquisition, performance and retention.

Learn more about industry-leading employee engagement solutions from Engage2Excel. Call 800.688.3024 or visit Engage2Excel.com.